

NAVA BHARAT VENTURES LIMITED

NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD, HYDERABAD-500082, TELANGANA, INDIA

NAVA BHARAT

NBV/SECTL/ 611-A /2021-22

January 28, 2022

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
MUMBAI – 400 051
NSE Symbol : 'NBVENTURES'

Dept.of Corp.Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI – 400 001

Scrip Code : '513023' / 'NBVENTURES'

Dear Sir,

Sub: Press Release – Unaudited Financial Results – December 31, 2021.

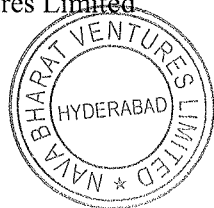
--oOo--

Please find enclosed the press release in connection with announcement of Unaudited Financial Results (Standalone and Consolidated) for the third quarter and nine-months ended December 31, 2021.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,
for Nava Bharat Ventures Limited



VSN Raju
Company Secretary
& Vice President

Encl: as above



Nava Bharat Ventures Limited Reports Q3 & 9M FY22 results

- **Stellar Standalone performance reports 99% growth in Revenue, 238% growth in EBITDA and 222% growth in PAT for the quarter**
- **Standalone 9 months performance marked by 85% growth in revenues, 157% growth in EBITDA and 174% growth in PAT**
- **Consolidated quarterly Financials improved YoY with 42% growth in revenues, 44% growth in EBITDA and 18% growth in PAT**

Hyderabad, India, 28th Jan 2022: Nava Bharat Ventures Ltd, the flagship company of the NBV group with interests in ferro alloys, power generation, coal mining and healthcare announced its financial results for the third quarter and nine months ended 31st Dec 2021.

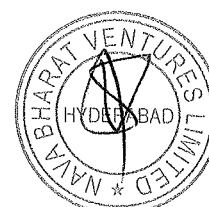
Financial Performance – Standalone Operations – Q3 FY22

- Record realisations for manganese alloys sustained the growth momentum with power division supplementing it with higher productivity. The profit before tax grew by 229% YoY for the quarter, despite an exceptional provision against a contingent liability, made on a prudential basis.
 - **Ferro Alloys Revenue grew by 81% YoY.**
 - i) Such Growth was led by both Volume and Realisation. Company's strategy of focussing on exports fetched better average realisations for its manganese alloys division.
 - ii) Its Ferro Chrome conversion operations continued to be stable affording due value add for captive power and delivered an improvement YoY.
 - **Power division reported 83% growth in Revenue.**
 - i) 60MW IPP of its 150MW in Odisha has since July 2021 been contributing significantly to standalone power business. Competitive marginal cost in Odisha helped the Company improve upon merchant power sales on an opportunistic basis.
 - ii) Captive consumption of power units (114MW) was consistent YoY, however improvement of merchant sales from these units also contributed to company's power segment.
- Company reported a 238% increase in EBITDA YoY due to better efficiency in operations. EBITDA margins for Q3FY22 stood at 40% versus 24% in Q3FY21. Such Increase was predominantly led by Ferro Alloys division.

Q3 FY22 Financial Performance – Standalone

Particulars (in INR Mn)	Q3 FY22	Q3 FY21	YoY%	9M FY22	9M FY21	YoY%
Revenue #	5,157.1	2,585.7	99.4%	12,539.8	6,793.3	84.6%
EBITDA*#	2,055.9	608.7	237.8%	4,480.7	1,742.9	157.1%
EBITDA Margin %	39.9%	23.5%		35.7%	25.7%	
PBT	1,646.7	506.2	225.3%	3875.0	1421.2	172.7%
PAT	1,047.2	325.0	222.2%	2,527.4	923.9	173.5%

Revenue and EBITDA excludes discontinued operations



Financial Performance – Consolidated Operations – Q3 FY22

Q3 FY22 Financial Performance – Consolidated

Particulars (in INR Mn)	Q3 FY22	Q3 FY21	YoY%	9M FY22	9M FY21	YoY%
Revenue	10,053.7	7,099.0	41.6%	25,061.2	20,013.6	25.2%
EBITDA [#]	4,635.8	3,227.8	43.6%	10,910.6	9,505.8	14.8%
<i>EBITDA Margin %</i>	<i>46.1%</i>	<i>45.5%</i>		<i>43.5%</i>	<i>47.5%</i>	
Adjusted EBITDA *	5,075.1	3,879.4	30.8%	12,289.5	11,057.7	11.1%
<i>Adjusted EBITDA %</i>	<i>50.5%</i>	<i>54.7%</i>		<i>49.0%</i>	<i>55.3%</i>	
PAT	1,909.3	1,617.9	18.0%	2136.3	3912.6	(45.4)%

Exchange rate USD= INR 74.96 (Q3 FY22);

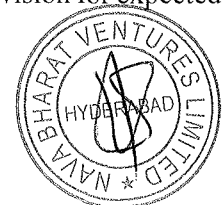
[#] Revenue and EBITDA excludes discontinued operations

*Adjusted for Forex and MTM (loss)/gain on account of Interest rate swaps (IRS), Provision for expected credit loss, and interest income of outstanding receivables –

- Consolidated Revenue reported an increase of 42% YoY for Q3FY22, backed by strong Standalone operational performance and increased plant availability of MCL during Q3.
- International Operations were stable with merchant coal sales exhibiting continuing strength.
 - **Merchant Coal Sales in Zambia:** Company has been consistently working on improving operational efficiency for its coal operations. For 9MFY22 merchant coal sales has increased by 44% YoY. Revenue from merchant coal sales has been aided by both volume and realisation growth..
 - **Power Operations (NBEIL):** Company has been endeavouring to sustain generation and sale of power on merchant basis but is facing a stiff challenge in higher marginal cost with volatile pricing of coal by the State mining company. Alternative long term power offtake arrangements are being explored to bring about a degree of stability while spot market and occasional bilateral contracts afford operations albeit on a low key.
 - **Power Operations (Zambia):** Zambian power plant operations attained normalcy, post major overhaul of both the Units. Company's PLF for Q3FY22 stood at 73% versus 66% in Q3FY21.

Particulars	Q3 FY22	Q3 FY21	YoY%	9M FY22	9M FY21	YoY%
Power (Mn kwh)	484.3	437.4	11%	1,144.6	1546.4	-26%
Average PLF (%)	73.1%	66.0%		57.8%	78.1%	
External Coal Sales	117,758	105,682	11%	385,012	266,778	44%
Total Revenue (USD Mn)	64.3	59.9	7%	161.5	185.6	-13%
EBITDA (USD Mn)	30.1	35.0	-14%	62.5	103.6	-40%
<i>EBITDA Margin</i>	<i>46.8%</i>	<i>58.5%</i>		<i>38.7%</i>	<i>55.8%</i>	
Adjusted EBITDA *	36.9	43.4	-14%	83.3	124.1	-33%
PAT (USD Mn)	9.0	16.7	-46%	(11.0)	39.2	--

- Adjusted for Forex and MTM (loss)/gain on account of Interest rate swaps (IRS), Provision for expected credit loss, and interest income of outstanding receivables.





- Provision for expected credit loss continued to impact the reported adjusted EBIDTA while impact on account of forex adjustment remained minimal for the quarter.

International Arbitration Status

- MCL along with the Lenders commenced International Arbitration at London for recovery of receivables from ZESCO. After due hearings the Arbitration Tribunal granted an Interim Payment Order which was later converted into a Partial Award for US\$ 250 Million with a direction that ZESCO should pay this amount by 31st January 2022. MCL considers this to be a positive development and will pursue with ZESCO to realise this amount. Arbitration proceedings are continuing and could span whole of 2022 and beyond before the declaration of Final Award. MCL will also pursue with ZESCO on prospective tariff adjustment accompanied by payment security for attaining long term sustainability.
- Status of Receivables from ZESCO

Period	Billed	Realised	Realised %
July 2016 to Dec 2021	1,184	678	57%

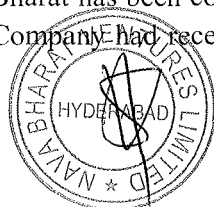
- **Cash and debt position as on Dec 31, 2021 (INR Mn):** Most of the debt on consolidated front pertains to Zambian operations which does not have any recourse to the Company nor its any subsidiary.

Particulars	Overall Debt		Cash & bank balances	
	31.12.2021	31.12.2020	31.12.2021	31.12.2020
Standalone	1,579	1,731	3,049	1,854
Consolidated	35,916	35,508	8,582	5,762

Quantitative Table of Operational data (sales in Qty)

	Q3 FY 22	Q3 FY21	YoY	Q2 FY22	QoQ	9M FY22	9M FY21	YoY
Ferro Alloys (MT)								
Silico Manganese	28,766	27,478	4.7%	26,937	6.8%	80,033	62,319	28.4%
Ferro Chrome	16,305	14,259	14.3%	17,491	-6.8%	50,060	42,248	18.5%
Power (Mn units)								
Merchant sales	159	28	461.4%	150	6.4%	418	62	577.8%
Captive	188	177	6.2%	187	0.3%	546	473	15.3%
NBEIL	36	-		179	79.7%	323	-	

Commenting on the results, **Mr. Ashwin Devineni, CEO**, said, “For Q3FY22 Nava Bharat has delivered strong top-line growth riding on its Ferro Alloys and Standalone Power business operations. On International operations front, Zambian power operations remained stable with continued improvement in merchant coal sales. Nava Bharat has been continuing its efforts to further strengthen its operations especially via backward integration. Company had received exploration permit from the Government Cote d’Ivoire (Ivory Coast) for





NAVA BHARAT

manganese ore in Q2FY22. Recently the Company has completed its INR 1.5 bn buyback program for FY22 and it continues to explore more opportunities which can further enhance shareholder value.

About Nava Bharat Ventures Limited:

Nava Bharat Ventures Limited is an Indian conglomerate with business interest in ferro alloys, power generation, coal mining and healthcare. Nava Bharat is one of the leading Ferro alloy producers in India with about 125,000 MT of Manganese and about 75,000 MT of Chrome Alloy capacities. The Group has total installed power generation capacity of 434MW in Telangana, Andhra Pradesh and Odisha in India. Nava Bharat owns and operates an integrated mine mouth 300 MW thermal power plant in Zambia, held through its step down subsidiary Maamba Collieries Limited (65%). For more information about the Company and its businesses, please visit us at www.nbventures.com

For more information, contact

VSN Raju
Company Secretary & Vice President
Nava Bharat Ventures Limited
Tel: +91 40 23403501 / +91 40 67283333
[mailto: investorservices@nbv.in](mailto:investorservices@nbv.in)

Chintan Mehta
Dickenson World
Tel: +91 99892183389
navabharat@dickensonworld.com

Safe Harbour: This document may contain forward-looking statements about the Company & its subsidiaries, which are based on the beliefs, opinions and expectations of the Company's management as on the date of this press release and the Company do not assume any obligation to update their forward looking statements if those beliefs, opinions, expectations, or other circumstances should change, These statements are not the guarantees of future performance and involve risks and uncertainties that are difficult to predict. Consequently, readers should not place any undue reliance on such forward-looking statements.

